

# The Downs

The Newsletter of the Greenway Downs Citizens Association

Falls Church, Virginia

March 18, 1986

## 2ND ANNUAL COMMUNITY YARD SALE - SATURDAY, APRIL 5th, 1986

The Greenway Downs Citizens Association is again this year sponsoring a Community Yard Sale to be held on Saturday, April 5th from 9 a.m. to 4 p.m. Everyone in Greenway Downs is encouraged to participate. Now is the time to clean out your garage, attic, and basement and hold a "hassle free" yard sale. We will put ads in the Journal and the Post and put up street signs to get the customers to you. All you have to do is gather up your "trash and treasures" and put them out for sale. If you have never had a yard sale before, you will be amazed at the people that will pay good money for those "white elephants" that have been collecting dust in your basement for years. We suggest that you price all items ahead of time, made sure you have plenty of change, and wear comfortable shoes!!!! In addition to making some money and getting rid of your unuseables, you will also have alot of fun.

### WHERE TO SELL YOUR ITEMS

With this yard sale you have your choice of selling in your yard or bringing all your "trash and treasures" down to the basketball court and setting up shop there. There are obvious reasons for each. In your own yard it will be much easier; at the basketball court, however, you may have more customers. In either case, you'll be responsible for supplying the table on which to display your wares and for selling and collecting the money for your own things. If you wish to sell on the basketball court, please fill out the form and return it by March 31st with your check for \$5.00. There is a limited amount of space, so reserve your spot early. Each space will be approximately 12 feet (2 picnic tables) wide. If you decide to sell in your own yard, no need to let us know, just have your items ready for sale early on Saturday morning, April 5th. The crowds will start arriving early, despite our advertised 9 a.m. opening. If you are holding your sale in your garage or back yard, be sure to have a sign by the sidewalk pointing the way so you don't miss any potential customers!!!! To help us advertise this yard sale, use the back of this page as an original to make Xerox copies that you can post on bulletins boards at work, grocery stores, school, church, or other appropriate locations.



450 Family Community

# YARD SALE

Baked Goods      Crafts  
Household Items      Toys      Antiques?

# APRIL 5<sup>TH</sup>

Saturday

9:00 - 4:00

Greenway Downs

Directions:

Falls Church - off Lee Highway  
between Graham & Annandale Rds.

Rain Date - APRIL 12<sup>TH</sup>

- Sponsored by the Greenway Downs Citizens Assoc. -

RAIN DATE - APRIL 12th

Unless it is pouring cats & dogs on April 5th, we will probably go on with the yard sale as scheduled. If you have a doubt, please call one of us listed below that morning.

534-6480	Terri Jo Warren	2812 Summerfield Road
534-8745	Carl Kannapel	2810 Winchester Way

Fill out the form below and return it with your check for \$5.00 to one of the addresses listed above ONLY if you wish to sell at the basketball court. Please have your reservation in by March 31st. Remember there is only a limited amount of space at the basketball court so reserve your space early.

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Reservation for space at the basketball court  
for yard sale - April 5th

NAME _____	PHONE # _____
ADDRESS _____	DATE RETURNED _____

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Remember what you can't sell can still be donated to a worthwhile cause like Goodwill, Salvation Army or a local thrift shop. Donations of books can be made to a local library or nursing home. We attempted to get a community pick-up for the leftovers, but all places we contacted said they do not pick-up after yard sales. Therefore, it will be each household's responsibility to call for pick-up on their own.

## SUGGESTIONS FOR A SUCCESSFUL YARD SALE

1. Be prepared.
2. Price all items ahead of time.
3. Have lots of change (especially quarters and dollar bills).
4. Place items within easy reach of buyers (keep as much as possible off the ground).
5. Hang clothes on hangers if possible and put size as well as price on each garment.
6. Be ready early in the morning as people always come early to try and get the best bargains; we advertised opening at 9 a.m.
7. Wear a badge or a silly hat; something to identify yourself as the buyer.
8. Have an electric outlet available to test any appliances you may wish to sell. (Outlet not available at basketball court)
9. Cut your prices in the afternoon on all items you really want to sell.
10. As you're getting ready for your sale, start a "FREE" box for items not worth selling.
11. Have a supply of paper bags for your customers to haul away your stuff.
12. Don't be shy; suggest possible uses for items; offer to hold babies so mothers can shop liesurely.
13. Be willing to "deal!" Remember the main point is to get rid of your stuff.